



RETAIL & DUTY FREE CONCESSION OPPORTUNITY at OAKLAND INTERNATIONAL AIRPORT

MANDATORY PRE-PROPOSAL MEETING

February 23, 2022 at 1:30PM PDT via ZOOM

<https://portoakland.zoom.us/j/92525957406?pwd=bTVFQis4ZkoXMDhPcDN6RXRRa2pWZz09>

AGENDA

Overview of Opportunities to be Awarded

Brandon J. Mark, Aviation Properties

Port Employment Requirements – ACDBE Requirements

Kimberly Wilson, Contract Compliance Supervisor

Tenant Construction – MAPLA Requirements

Jake Sloan, Davillier-Sloan, Inc.

ACDBE - Caltrans Presentation

Aisha Copeland, Acting Outreach Branch Chief

Market Outlook at OAK

Aviation Marketing

Important Upcoming Dates:

Mar 11, 2022 at 4PM PDT: Questions Due from Proposers
Mar 25, 2022: Answers to Questions – Posted by Port
Jun 24, 2022 at 3PM PDT: Proposals Due

Exceptions: The Port, in its sole discretion, has the ability to modify/waive any criteria specified in the RFP. However, a Proposer must submit a response to every section and note any exception(s). Leaving any section blank may be considered “non-responsive” and result in the Port’s rejection of the Proposal.

Sign in Sheet: Port will take roll-call if your name is not called, please sign-in with full name; email address, list any/all companies being represented via Zoom’s chat room so Port can confirm Proposer’s attendance at this Mandatory Pre-Proposal Meeting.

Questions and Answers* - Port Staff & Consultants

*Staff will attempt to respond to questions at the Pre-Proposal Meeting. However, the Port will not be bound by any representations made at the Pre-Proposal Meeting, unless such representations are incorporated in writing in an addendum to the RFP. Only those questions submitted in writing to: concessions@portoakland.com before March 11, 2022 at 4PM PDT will be formally responded to via addendum to the RFP to be posted on the Port’s website on or after March 25, 2022.