



Purchasing Department
530 Water Street
Oakland, CA 94607

Date: **June 24, 2022**

ADDENDUM No. 1

RFP No. 21-22/45 – Cybersecurity Vulnerability Assessment

This Addendum modifies the original RFP Documents for the above-mentioned RFP. **Acknowledge receipt of this addendum in the space provided on the RFP Acknowledgement and Signature Form (Attachment 3). Failure to do so may disqualify your proposal.**

The following questions were submitted by the deadline and are answered in this addendum:

1. **Supplier Question:** Could you help us understand what is the Port's definition and understanding of what is a vulnerability assessment and penetration test?

Port Response: Please refer to Section II. Scope of Services, Item A, for the minimum requirements.

2. **Supplier Question:** Are there specific metrics, data, or areas the Port would like focused on regarding all vulnerability assessments and penetration testing?

Port Response: Please refer to Section II. Scope of Services, where the entire Environment is in scope. Additionally, in Section II. Scope of Services, Item B, the Port is requesting that the "Proposer must propose using an industry standard in their approach."

3. **Supplier Question:** Will continuous monthly vulnerability scanning to maintain the networks resiliency?

Port Response: The scope requires annual vulnerability scanning.

4. **Supplier Question:** The environment is listed as including roughly 5,000 endpoints however, the total breakdown only equals 2,050. What type of endpoints are the other 2,950 and are they all located in office space operated by The Port?

Port Response: Items such as switches, IP cameras, etc., were not included in the breakdown. All endpoints are located in facilities owned by the Port: the Oakland seaport, Oakland International Airport (OAK), and the Port's commercial real estate division.

5. **Supplier Question:** Is the internal network segmented by VLANs, subnets, both, and if so, how many of each?

Port Response: Segmentation is in place. Assume approximately 200 segments. Further specifics about the Port's segmentation will be provided once a mutual interest has been established.

6. **Supplier Question:** Does the Port have remote users and if so, what method are they using to connect to the internal network?

Port Response: The Port has remote users who connect to cloud systems and/or use VPN.

7. **Supplier Question:** Is the Port willing to place equipment on your internal network for the internal assessment portion?

Port Response: Yes. Please explain your approach in your response.

8. **Supplier Question:** Can remote internal networks be scanned via a primary location, or would it be necessary to perform field visits to each in-scope location?

Port Response: There are three (3) locations identified in the scope. Anticipate having to visit up to two (2) of those locations for network scanning.

9. **Supplier Question:** Is any SCADA infrastructure in scope for penetration testing (e.g., segmentation testing of the SCADA network from the internal network.)? If so, please provide a brief description of the in-scope infrastructure?

Port Response: Yes. All approximately 5,000 endpoints are in scope for the proposal. The description of the in-scope infrastructure can be found in Section II. Scope of Services.

10. **Supplier Question:** Can the Port provide the approximate number of **live external IP** and **live internal** addresses in scope for the external network penetration test?

Port Response: Anticipate scanning all Port IP addresses. The Port has approximately 400 external IP addresses, with approximately 20 active and responsive. Internally, assume up to 5,000 endpoints.

11. **Supplier Question:** How many server baselines are in scope for the configuration review?

Port Response: There are approximately 15 current standard baselines in use encompassing the majority of virtual servers. Some servers are unique and do not conform.

12. **Supplier Question:** Is the option to do remote work through an authorized computer, installed on the network by the consultant and subconsultant, an option?

Port Response: If your approach requires a device on Port premises, that can be accommodated. Please include those details in your response.

13. **Supplier Question:** How many web applications need to be penetration tested? Also, please confirm if you will be providing test accounts/credentials as well. Approximately how many pages per web application require testing and how many user roles per each web application? How many APIS are to be tested with each in scope web application? What language(s) are the applications written in? Can you please provide the following information: Number of Unauthenticated (no logins) apps to be tested in a development environment? Number of Unauthenticated (no logins) apps to be tested in a production environment? Number of SSO login apps to be tested in a development environment? Number of SSO login apps to be tested in a production environment? Number of authenticated apps (with logins, no SSO) to be tested in a development environment? How many roles will be tested for each authenticated app in a development environment? Number of authenticated apps (with logins, no SSO) to be tested in a production environment? How many roles will be tested for each authenticated app in the production environment?

Port Response: Anticipate up to 15 web sites or applications to be penetration tested with approximately 100 pages each. Assume up approximately half are unauthenticated, the other half are either SSO or local login. All environments are production. Assume no APIs, and the applications are written by a third-party provider, so the Port does not have visibility into the source. Please assume up to three (3) roles for each application. Credentials will be supplied if required by the supplier's Plan and Approach.

14. **Supplier Question:** Will source code and documentation be made available to the testing team? Is this test Whitebox or Blackbox? i.e. Will information about the application be given ahead of time?

Port Response: No.

15. **Supplier Question:** Was the web application developed in-house, by a contracted independent company, or by a well know published web developer? Are web applications on premise, public, or private cloud? Please detail this environment to include numbers, types, location, etc? Are the external-facing target systems that are web applications hosted by a third-party provider? If yes, what is the number? And of those, what is the number of roles per application that would need to be tested? What type of environment is in scope? (Prod, UAT, Dev, etc.) What are the business functions of each web application in scope? Is the scope a DAST (dynamic application security test) or DAST and API assessment?

Port Response: Please assume a mix of both contracted independent companies and well-known published developers, in a mix of on-prem and hosted environments in the Production environment ranging from simple website, to internal portals. To clarify, DAST is the approach preferred by the Port. Please assume up to three (3) roles for each application.

16. **Supplier Question:** For applications that require authenticated testing, how many user roles would be in scope for each application, on average? For example, read-only, basic, supervisor, admin, etc.?

Port Response: Please assume up to three (3) roles for each application.

17. **Supplier Question:** (For internal, external, and web application testing): Are there specific hours in which this testing must be performed?

Port Response: These tests can be done at any hour. However, expect to coordinate the schedule with the Port in case of any unexpected interruption.

18. **Supplier Question:** (For internal, external, and web application testing): What is the purpose of this pen-test?

Port Response: The Port is seeking to identify vulnerabilities to improve its security posture.

19. **Supplier Question:** (For internal and external testing): Are there any specific requirements for the test??

Port Response: No.

20. **Supplier Question:** For the virtual infrastructure security assessment, does this only include virtualized servers?

Port Response: Virtual infrastructure would include all components that make up the virtual environment (e.g., servers, hosts, virtual switches, storage, etc).

21. **Supplier Question:** For the virtual infrastructure security assessment, is software-defined networking (SDN) infrastructure part of the scope? If SDN is part of the assessment scope, can you tell us which vendor/product is in place?

Port Response: No.

22. **Supplier Question:** For the virtual infrastructure security assessment, does this include Infrastructure-as-a-Service? If so, which cloud provider?

Port Response: Yes. The Port has a small subset of servers in an Azure environment.

23. **Supplier Question:** Please provide a high-level description of the virtual infrastructure in scope. Is the virtual infrastructure web, server, or local-based, and what vendor type (Hyper-V, VMware, Azure) is being used? Also, can the Port provide the number of instances that will need to be assessed at a minimum (or specify if sampling will be possible)? What type of hypervisors or other systems are being used in the virtual infrastructure? Is this technology stack on-prem or hosted? Is this technology stack part of the production network or separate? Are any thin clients used for VDI? If so, how many devices and which hardware vendor is being used for thin clients (Dell-Wyse, HP Thin, Ncomputing, etc.)?

Port Response: The Port's virtual environment is predominantly on-prem VMware, which is part of the production network. No hardware thin clients are used. Regarding sampling, we would defer to the supplier's Plan and Approach, where a complete assessment would likely be considered more thorough than a sampled assessment.

24. **Supplier Question:** Can the Port provide an overview of your technical infrastructure with a high-level idea of how many routers, different database, endpoints, servers, workstations, networking devices, firewalls, anti-virus solutions, etc. that are deployed and their makes/types in scope for review? Of the 200 servers in scope, how many are virtual servers? What is the number of the types of servers (e.g., DCs, file, database, web, etc.)? How, many operating systems are in use and what versions (e.g., Windows 2017 vs Windows 2008)? May we sample each type of device rather than reviewing each device configuration for system hardening individually (yes or no)?

Port Response: *Much of this information is available at the beginning of Section II. Scope of Services. Regarding networking, the Port has approximately 6 Cisco routers, 200 Cisco switches, and 10 firewalls (8 Palo Alto and 2 Cisco). The anti-virus solution is Sophos and the primary database platform is Microsoft SQL Server. Nearly all of the 200 are virtual servers, and are running a supported version of Windows. Of the 200, the breakdown is approximately 10 Domain Controllers, 5 file servers, 10 database servers, and the remainder are largely application servers. Regarding sampling, we would defer to the supplier's Plan and Approach, where a complete assessment would likely be considered more thorough than a sampled assessment.*

25. **Supplier Question:** How many IP Cameras and DVRs are in scope?

Port Response: *Approximately 700 IP cameras and 10 virtual servers recording and managing those cameras.*

26. **Supplier Question:** Is management and administration of networks and security provided in house or a MSP (managed service provider)?

Port Response: *In-house.*

27. **Supplier Question:** Are network diagrams, topology maps, and critical data flow diagrams (if applicable) available?

Port Response: *As this is considered sensitive information, those cannot be disclosed at this time. Once a mutual interest has been established, those can be provided.*

28. **Supplier Question:** How many computers are running on a Windows operating system and what is the dominant version?

Port Response: *Nearly all computers are running Windows. All Windows systems are currently supported Windows versions. The dominant version for servers is currently Windows Server 2012R2 and workstations is Windows 10.*

29. **Supplier Question:** Are all computers to be evaluated running Windows operating system or are there other operating systems in the infrastructure, local or remote? How many Active Directory group policies are in scope for review? Is this a single forest or multi-domain configuration?

Port Response: *The vast majority computers are running Windows, with a small amount of Linux and MacOS. The AD environment is single forest, and there are approximately 75 group policies.*

30. **Supplier Question:** Is an Active Directory (AD) account going to be provided for certain aspects of testing?

Port Response: *If an AD account is required, it can be provided.*

31. **Supplier Question:** How many Groups are used within AD? How many Users are in AD? How many Service Accounts are in AD? How many Domain Administrators are within AD? Which type of AD does the Port use? (AD, AAD, Hybrid AAD, AAD DS) If AD is on-prem or hybrid, which version of windows server is hosting AD services? How many AD server groups are in scope? How many AD workstation groups are in scope? How many forests and domains are in place today? Are there any forest/domain trusts in place today? Is ADFS being used? If so, for what purpose? Is AD connected to any cloud directory services (Azure AD, OKTA, Ping, etc.)? What directory sync agents are deployed currently for cloud directory services? How many nested OUs are in use today? Is Group Policy inheritance enabled currently? How many domain controllers are currently in use? How many AD Sites in use?

Port Response: *There are approximately 950 groups, 800 users, 60 service accounts, 20 Domain Admins. The AD type is Hybrid AAD with Windows 2019 hosting AD services. Assume approximately 5 server groups, 2 workstation groups, 2 forest and 3 domains. We are unable to discuss trusts as that is sensitive information. ADFS is being used for single sign-on, AD is connected to Azure AD in the cloud, with Azure AD sync. Expect about 280 nested groups, with Group Policy inheritance enabled. Approximately 10 DCs and 9 AD Sites are in use.*

32. **Supplier Question:** Is the target organization's infrastructure centrally managed (e.g., Active Directory, Jamf, etc)?

Port Response: *Yes.*

33. **Supplier Question:** Is social engineering, phishing, or physical access testing desired for items 1 and 2 in the Scope of Service? If yes, how many users are to be targeted with social engineering tests?

Port Response: *Please describe in your Plan and Approach. If your approach includes such testing, assume approximately 500 end users for testing.*

34. **Supplier Question:** Can we perform credential harvesting via phishing campaigns?

Port Response: *Yes.*

35. **Supplier Question:** Will testers be granted any level of initial access prior to the start of the penetration test (e.g., standard user credentials to simulate insider threat)?

Port Response: *Please describe your Plan and Approach. If such accounts or access are required, those can be provided.*

36. **Supplier Question:** Are the only wireless devices to be assessed 802.11x? Please provide an estimate of the types of Wireless in use (microwave, 802.11x, proprietary, cell phone, blackberry, iPhone, Bluetooth, Point-to-Point, etc.)? Also, what wireless device vendor(s) are deployed? If wireless assessment is required will we be able to send someone onsite with an escort?

Port Response: Please assume common 802.11x WiFi using predominantly Meraki equipment. If your Plan and Approach requires an on-site walk-through, the Port can provide an escort.

37. **Supplier Question:** Does scope include wireless man-in-the-middle attacks or is scope limited passive methods?

Port Response: The Port would defer to the supplier's plan and approach to thoroughly assess the wireless environment. The Port would likely consider a supplier proposing to have both to be a more thorough approach than a supplier proposing just one.

38. **Supplier Question:** Are any Operational Technology assets within The Port of Oakland in scope?

Port Response: All endpoints described in Section II. Scope of Services are in scope.

39. **Supplier Question:** Can the Port provide a high-level description of the VoIP infrastructure in scope for the assessment? Is the VoIP network a separate network than production or a different network segment? Who is the hardware vendor that the Port uses for VoIP phones? (Cisco, ShoreTel, Polycom, Avaya, Etc.) Is the scope all VoIP infrastructure or only VoIP desk phones?

Port Response: The VOIP environment consists of an on-prem Mitel system with ShoreTel VOIP handsets. The VOIP environment is segmented. Both VOIP infrastructure and desk phones are in scope.

40. **Supplier Question:** Is the expectation of the Port that all 11 areas identified under Section II Scope of Services, paragraph A.; be performed each year of the contract? What is the required timeframe to complete each item per year and is there a priority order in which you would like to complete each assessment?

Port Response: As per Section II. Scope of Services, Item A, the 11 numbered items are the minimum requirements for the annual assessment. Required timeframes are articulated in Section II. Scope of Services, Item F.

41. **Supplier Question:** Will the assessments be performed onsite or remotely?

Port Response: Please describe your approach in your response. While the Port would prefer an on-site assessment, the Port can accommodate onsite, remote, or a hybrid.

42. **Supplier Question:** Please provide the number of physical locations in scope for the wireless network penetration test. Also, is sampling allowed from these? Indicate the number of sites where wireless testing will be performed. Think of a site as a mailing address.

Port Response: The three (3) primary business locations described in the beginning of Section II. Scope of Services are in scope for the wireless penetration test. Regarding sampling, please describe your approach in your response.

43. **Supplier Question:** Are ‘private’ and ‘guest’ the only wireless networks (distinct SSIDs) that are in scope of penetration testing?

Port Response: Please assume up to 4 SSIDs.

44. **Supplier Question:** Is the wireless network controller-based or access-point based? Can you please provide the following information: Number of Wireless Device Configurations to Review (NOTE: This should be the quantity of Wireless Controllers, but can be individual APs themselves if uniquely configured and not managed via wireless controller.)

Port Response: The Port uses a cloud-based centralized Meraki wireless network.

45. **Supplier Question:** All Penetration Testing: What is the level of clarity or prior knowledge for the testing, zero, limited, or full knowledge? What is the depth of the investigation, zero (increase in potential false positives), limited (may use findings on exploited systems to access more critical assets), unlimited (all potential vulnerabilities will be investigated, time permitting)?

Port Response: Please describe your preferred method in your Plan and Approach. The Port will consider all suppliers’ plans and approaches.

46. **Supplier Question:** Is the goal with the penetration testing to test every single device, are there systems that are replicas deployed in multiple locations where only a select few need to be tested, or will testing be completed in a lab environment replicating production?

Port Response: Lab access will not be provided for this purpose.

47. **Supplier Question:** Does a vulnerability management program exist?

Port Response: Yes.

48. **Supplier Question:** Does a patch management program exist?

Port Response: Yes.

49. **Supplier Question:** For patch management – what tools are currently used? How many different system groups are individually managed by the solution?

Port Response: The primary tool is WSUS. There are approximately 5 workstation and 2 server groups.

50. **Supplier Question:** How many areas are responsible for patching (e.g., Server team, Network Team, Desktop Team, or is there one operations team, and/or do different departments do things differently?). Please list the individual teams.

Port Response: Two (2) teams do patching – the server team and the network team for their respective systems. The selected respondent will have access to those teams.

51. **Supplier Question:** How many total DNS names are in scope?

Port Response: Assume approximately 10 external DNS domains, with fewer than 100 resolvable names, with material items under about a dozen.

52. **Supplier Question:** How many external login pages are in scope on the external?

Port Response: Approximately 10.

53. **Supplier Question:** Are any external VPN aggregators in scope?

Port Response: Yes, 2.

54. **Supplier Question:** Are any IPS blocking systems in place and is allow listing in scope?

Port Response: Yes.

55. **Supplier Question:** Can all production networks be accessed from a single location for testing purposes?

Port Response: Assume having to visit two (2) locations.

56. **Supplier Question:** Apart from patch management policies, procedures, and practices, are you also looking for other IT policies and procedures to be evaluated? If yes, please specify which ones.

Port Response: Patch Management practices are sought under Item 9 of the Scope of Section II, Services Item A. While other reviews are not requested, it is possible that a finding as a result of a different item may result in a recommendation for further process review elsewhere. Please note that findings are to be addressed by the Port, not the Supplier, making them out of scope for this Request for Proposals.

57. **Supplier Question:** How deep should testing go in the event of successful network penetration (i.e., just validation of vulnerability, network administrator access, server access, etc.)?

Port Response: Please indicate your preference in your Plan and Approach. Gaining further access to a system would likely be considered a more thorough approach by the Port.

58. **Supplier Question:** Are VPN (Virtual Private Network), Terminal Services, Remote Desktop, FTP (File Transfer Protocol) and other remote services being tested?

Port Response: Please refer to Section II. Scope of Services, Items 1 and 2. Any service found in those devices should be tested.

59. **Supplier Question:** What is the tolerance for outage during the testing? (e.g., are there reliable backups if something fails)?

Port Response: As the Port is considered critical infrastructure, there is no tolerance for outage during testing.

60. **Supplier Question:** Will Wi-Fi testing be conducted at each location?

Port Response: The three (3) primary business locations described in the beginning of Section II. Scope of Services are in scope for the wireless penetration test.

61. **Supplier Question:** Are logs from servers and endpoints being stored in a central syslog server or a SIEM? If a SIEM is in use, which technology vendor is being used? (Splunk, ManageEngine, LogRhythm, Etc.) the server and endpoints currently generating logs? If so, how are they collected and analyzed today?

Port Response: As this is sensitive information, limited details can be provided at this time. Once a mutual interest has been established, more information can be provided. Presume using logs from central systems in many cases, but local areas in others.

62. **Supplier Question:** Patch Management:

1. Is this coordinated with Port of Oakland IT staff to complete?
2. Is the patch review for all devices (servers/workstations/networking/voice/network connected devices/IOT)? Please specify systems to evaluate.
3. Is there 3rd party software that may inhibit patching?
4. Is an automated patch management solution in place? If so, what solution(s) are in place and will it be reviewed?
5. Is this review going to be interview-based, reviewing technical configurations of the tool, or a penetration test of the system.

Port Response:

1. Please describe your approach in your response. Port staff will be made available to discuss if desired.
2. All in-scope systems are included in this item.
3. In general, no.
4. The primary management system is WSUS.
5. The Port is open to different approaches. Please describe your approach in your response. A more thorough approach will likely be scored higher.

63. **Supplier Question:** Is there a current civil aviation cybersecurity action plan in place?

Port Response: As this is considered sensitive information, the Port cannot provide those specifics at this time. Once a mutual interest has been established, more specific details can be disclosed as appropriate.

64. **Supplier Question:** Does the port currently have a Security Operations Center?

Port Response: As this is considered sensitive information, the Port cannot disclose details about its Security Operations Center. Once a mutual interest has been established, more specific details can be disclosed as appropriate.

65. **Supplier Question:** Regarding 7. Network Configuration Review and 8. Server Configuration Review: Are these reviews limited to security configuration reviews or do they include best practices such as non-security configuration reviews?

Port Response: Please refer to Section II. Scope of Services, Section A, Items 7-8. These are network configuration and server configuration reviews. Nothing in these line items limited these to “security configuration reviews”.

66. **Supplier Question:** Is there a current facility security plan in place?

Port Response: As this is considered sensitive information, the Port cannot provide those specifics at this time. Once a mutual interest has been established, more specific details can be disclosed as appropriate.

67. **Supplier Question:** Are there specific compliances this vulnerability assessment will be used for?

- 49 CFR 1520
- ISO/IEC 27000:2013
- NIST 800-53
- NIST 800-82
- USCG NVIC 01-20 & MTSA Regulations
- CG5P
- CISA/Department of Homeland Security
- PCI Compliance

Port Response: The vulnerability assessment will be provided to the Port, and the Port may choose to use it for any purpose it deems appropriate.

General Questions

68. **Supplier Question:** What is the anticipated growth in the Port's infrastructure environment over the next five years (percentage)?

Port Response: Assume that the environment will grow at approximately 5% per year.

69. **Supplier Question:** Is this the first time that you will contract a vendor for the services in question? If not, then would a copy of the final contract and amount of the previous successful vendor be available?

Port Response: This question is not relevant to the Request for Proposal. Suppliers are requested to respond based on the information contained within the RFP and any addenda, not past practice which may not be relevant.

70. **Supplier Question:** Is this a new requirement or an existing requirement? If this is an existing requirement how many incumbents are there performing this work? Can the Port the incumbent names, contract numbers, and revenues received under the incumbent contract?

Port Response: This question is not relevant to the Request for Proposal. Suppliers are requested to respond based on the information contained within the RFP and any addenda, not past practice which may not be relevant.

71. **Supplier Question:** How many FTEs (Full Time Employees) were on the previous contract? Has the PWS (Personal Work-Stations?) changed? What are your KPIs (Key Performance Indicators)?

Port Response: This question is not relevant to the Request for Proposal. Suppliers are requested to respond based on the information contained within the RFP and any addenda, not past practice which may not be relevant.

72. **Supplier Question:** What did the Port like about the previous contract? What were your dislikes?

Port Response: This question is not relevant to the Request for Proposal. Suppliers are requested to respond based on the information contained within the RFP and any addenda, not past practice which may not be relevant.

73. **Supplier Question:** If a company has a teaming agreement with a subcontractor, does the subcontractor's experience count as experience for the prime?

Port Response: The proposed team will be evaluated based on the Evaluation Criteria in Section V. The subcontractors will be considered as part of the team.

74. **Supplier Question:** Will the Port of Oakland accept CALNET agreement terms in lieu of the Port's PSA terms in the RFP?

Port Response: Please refer to Section III. Port Policy and Other Requirements, Item 5.

75. **Supplier Question:** We are a new company so are unable to provide company experience. We do have principals that have over 10years of experience highlighted in this RFP as well as client References from other projects they worked on from previous employments. Will this be sufficient to meet IV. Submission Requirements item 2 and 3?

Port Response: Please describe this detail in your Knowledge and Experience response. All suppliers will be evaluated according to the Evaluation Criteria indicated in Section V.

76. **Supplier Question:** Will vendor be required to have physical location prior to contract award or by contract award?

Port Response: Please refer to Section IV. Submission Requirements, Submittal Format, Item 1. Business address is a requirement for submission.

77. **Supplier Question:** Will personnel be required to have a background investigation?

Port Response: No.

78. **Supplier Question:** Is there an intended annual budget amount for this project?

Port Response: No, but costs are weighted according to Section V. Evaluation Criteria.

79. **Supplier Question:** Is there any expectation of a presentation to Port commissioners or other executive management teams at the end of each vulnerability assessment and penetration test?

Port Response: No.

80. **Supplier Question:** On page 10, do references, attachments, appendices and forms count towards the 32-page limit?

Port Response: Yes.

81. **Supplier Question:** Can resumes be included in an unenumerated appendix, to meet both the page-count constraint and include pertinent data for Port to decide on a qualified vendor?

Port Response: Please refer to Section IV. Submission Requirements, Submittal Format, Item 2. Relevant information should be highlighted in the Knowledge and Experience section.

82. **Supplier Question:** The RFP delineates a 32-page limit but then defines it as a 16-page limit for double-sided page responses. Since submissions will be digital PDFs via the Port's portal, the pages will not be double-sided double sided. Please confirm that a 32-page single-sided response is acceptable?

Port Response: Per RFP Section IV. Submission Requirements, Submittal Format, page 10, states response may not be longer than 32 pages in total.

83. **Supplier Question:** Please confirm if it is acceptable to use an appendix in order to include all required forms such that they will not count toward the page limit, as per RFP Section IV: Please limit your total response to the number of pages indicated below. (Excludes the required attachment forms provided with this RFP)?

Port Response: The appendices count towards the page limit.

84. **Supplier Question:** Given the COVID-19 pandemic, can work be performed remotely to the maximum possible extent?

Port Response: Yes.

Insurance Questions

85. **Supplier Question:** Does the port have current cyber liability insurance?

Port Response: This question is not relevant to the Request for Proposal. Suppliers are requested to respond based on the information contained within the RFP and any addenda, not other items which may not be relevant. Cyber liability insurance is out of scope for this Proposal.

86. **Supplier Question:** Attachment C, Section 3 - Contractor's Pollution Legal Liability Insurance states "When Required: If the Services involve any construction activities, or any grading, excavating, underground utilities, piping, trenching, or any work below the surface of the ground, or involves the hauling or disposal of hazardous or regulated materials." Is the contractor required to have this specific insurance coverage at the time of award, if the contractor does not provide these types of services??"

Port Response: *As stated in Appendix C of the Professional Services Agreement, this insurance requirement only applies "If the Services involve any construction activities, or any grading, excavating, underground utilities, piping, trenching, or any work below the surface of the ground, or involves the hauling or disposal of hazardous or regulated materials." This item would likely not be applicable to this Proposal.*

SLA Questions

87. **Supplier Question:** In Appendix A-2 SLA uptime requirements are outlined. Do they pertain to the RFP regarding uptime requirements while any software tools are being used to scan the network or, is the final result desire to have software running long-standing on endpoints that collect data and protects them?

Port Response: *Appendix A-2 SLA would apply if a system were provided to the Port and will be included if the supplier's plan and approach necessitates it. If you use your own tools and software, this provision would likely not apply. If your Plan and Approach provided a tool or service to the Port, then there may be an expectation of uptime, in which case this section could apply.*

88. **Supplier Question:** Given the scope of the content requested from bidders, is the Port willing to consider expanding the allowed page count for responses to 40 or 50 pages?

Port Response: *Please keep responses to 32 pages total as per Section IV. Submittal Requirements.*

89. **Supplier Question:** Will the Port allow bidders to provide the required signed authorization statement in the transmittal letter that accompanies our proposal in lieu of including it in section 1. Company Information?

Port Response: *Please follow the format prescribed in the RFP.*

90. **Supplier Question:** Specific to Appendix A – Services and Appendix A-1 Software, it is our understanding that this RFP is requesting professional services. To that end, could the Port of Oakland help us to understand how it envisions Appendix A and Appendix A-1 applying to the successful proponent?

Port Response: *Professional services are being requested. Appendix A-1 may not be needed if no software is provided to the Port as part of your Plan and Approach. If your Plan and Approach provided a tool to the Port, however, then there may be an expectation of performance, in which case this section could apply.*

91. **Supplier Question:** Will a single vendor be selected?

Port Response: *While the Port intends to award a contract to a single vendor, the Port reserves the right to reject any or all proposals.*

92. **Supplier Question:** Will SLAs apply to firms who are providing professional services?

Port Response: Generally not, however, if the your Plan and Approach included a system that was provided to the Port, there would be an expectation of uptime and the Appendix A-2 SLA terms could apply.

Social Responsibility Questions:

93. **Supplier Question:** Are there any socio-economic preference points allocated to small businesses, disadvantaged small businesses, economically disadvantaged women-owned small businesses (EDWOSB), women-owned small businesses (WOSB), and/or minority owned small businesses?

Port Response: The Port of Oakland has adopted a Non-Discrimination and Small Local Business Utilization Policy (NDSLBUP). The intent of this policy is to ensure non-discrimination and maximize utilization of small and local businesses in Port public works and goods and services contracts. The NDSLBUP provides preference points for local, small and very small businesses bidding on Port contracts.

94. **Supplier Question:** Regarding the Port's Non-Discrimination and Small Local Business Utilization Policy, will larger firms who prefer to self-perform all work be disqualified from consideration? If not, please advise if we are still required to complete forms 5-A and 5-B?

Port Response: Any firm that fails to submit forms 5-A and 5-B will not be eligible for preference points under (NDSLBUP). Larger firms that are certified local businesses will be qualified to receive preference points under (NDSLBUP). Larger uncertified firms that prefer to self-perform and not submit the 5-A and 5-B will not receive preference points.

95. **Supplier Question:** If the business is not located in the designated local business areas in the RFP, does that disqualify the business from being able to be awarded the contract?

Port Response: Firms that are not located in the specified cities and counties of the Port of Oakland's local business certification program are eligible to be awarded a contract. However, they will not be able to receive preference points under NDSLBUP, unless they decide to partner with a local certified business.

96. **Supplier Question:** If no local vendors submit for the RFP, will an out of state company be penalized still for the 15% points for the Non-Discrimination and Small Local Business Utilization Policy (NDSLBUP)?

Port Response: Regardless of what vendors choose to respond, all vendors will be scored in accordance with the Evaluation Weights indicated under Section V. Evaluation Criteria, Item A.

97. **Supplier Question:** Based on the local small business requirements are small business contractors located outside of Oakland required to subcontract with a local small business or can the Prime note intent to utilize local small business?

Port Response: Businesses located outside the specified cities and counties of the Port of Oakland's local business certification program are not required to subcontract with certified local businesses. However, to receive preference points under the NDSLBUP efforts to engage locally beyond mere intent is required.

98. **Supplier Question:** The RFP's Table of Contents indicates that the "Statement of Living Wage Requirements" form is due back with the proposal. Section III.4. states that Attachments 7-A and B are not to be included with the proposal. Can you please confirm that these are to be submitted separately from the proposal and sent to Connie Ng-Wong via email?

Port Response: *Please submit these forms separately to Kamal Hubbard at khubbard@portoakland.com; Please note the change of contact person.*

There are no other questions to RFP No. 21-22/45.