



PORT OF OAKLAND

Bid Opening Form

Bid Number and Name: 17-18/04 CISCO SMARTnet One Year Renewal

Bid Due Date and Time: August 7, 2017 until 2:00 p.m.

Bidder Name and Address	Bid Price
EPC IT Solutions – 1324 El Camino Real, Belmont, CA 94002	\$ 110,012.89
EPIC Machines - 230 California Street, San Francisco, CA 94111	\$ 98,901.09
GigaKom – 3615 Kearny Villa Road, Suite 201, San Diego, CA 92123	\$ 104,870.56
LookingPoint – 391 Taylor Blvd., Suite 120, Pleasant Hill, CA 94523	\$ 92,583.17
NetXperts – 1777 Botelho Drive, Suite 102, Walnut Creek, CA 94596	\$ 100,994.91
PCMG – 14120 Newbrook Dr., Suite 100, Chantilly, VA 20151	\$ 103,867.97
Saitech Inc. – 42640 Christy St., Fremont, CA 94536	\$ 92,678.16
Sirius – 10100 Reunion Place, Suite 500, San Antonio, TX 78259	\$ 114,528.51
Taborda Solutions – 9580 Oak Ave., Suite 7-180, Folsom, CA 95630	\$ 102,711.96
The Kanavel Group – 70 Las Colinas Lane, San Jose, CA 95119	\$ 97,755.95
Zones – 1102 15 th St. SW, Suite 102, Auburn, WA 98001	\$ 87,809.35

This Bid Opening Form only lists the bids that were submitted by the due date and time specified above. Prior to contract award, the apparent lowest Bid Price and all other Bidders' Bid Price are subject to review and evaluation for compliance to the Port of Oakland's ("Port") specifications and terms and conditions. The Port reserves the right to reject any or all bids, cancel the bid, to waive any irregularities or informalities not affected by law, to evaluate the bids submitted, and to award or not to award the Contract or Purchase Order to the lowest responsive, responsible Bidder that best serves the interests of the Port.

(Unevaluated) Apparent Low Bidder: ZONES

Bid Opened By: Rebecca Gibran **Date:** 8/7/2017
Bid Recorded By: [Signature] **Date:** 8/7/2017

Witnesses to the Bid Opening:

By: Thomas F. [Signature] **Organization:** IT **Date:** 8/7/17
By: _____ **Organization:** _____ **Date:** _____