



PORT OF OAKLAND

Bid Tabulation

Bid Number and Name: 17-18/04 CISCO SMARTnet One Year Renewal

Bid Due Date and Time: August 7, 2017 until 2:00 p.m. Pacific Time

Item	Description	Quantity	EPC IT Price	EPIC Price	GigaKom Price	Looking Point Price	NetXperts Price	PCMG Price	Saitech* Price	Sirus Price	Taborda Price	The Kanavel Price	Zones Price
1	SMARTnet Renewal for one (1) year	1	\$110,012.89	\$98,901.09	\$104,870.56	\$92,583.17	\$100,994.91	\$103,867.97	\$92,678.16	\$114,528.51	\$102,711.96	\$47,755.95	\$47,400.35
Sub-Total			\$110,012.89	\$98,901.09	\$104,870.56	\$92,583.17	\$100,994.91	\$103,867.97	\$92,678.16	\$114,528.51	\$102,711.96	\$47,755.95	\$47,400.35
Sales Tax (Applicable Alameda County Sales Tax @ 9.25%)			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Bid Price (equating to the Total Bid Price value on Attachment 2)			\$110,012.89	\$98,901.09	\$104,870.56	\$92,583.17	\$100,994.91	\$103,867.97	\$92,678.16	\$114,528.51	\$102,711.96	\$47,755.95	\$47,400.35

Note: The Port of Oakland is not tax exempt and is required to pay taxes. Bidders that didn't provide any tax calculation due to out of state business, the Port will self-assess taxes and will report it directly to the Department of Equalization.

Summary:

11 Bids received

* Saitech - Lowest responsive/responsible bidder

Looking Point - Withdrew their bid - did not quote on correct service levels listed in Addendum 1

The Kanavel Group - Withdrew their bid, did not quote correctly requested serial numbers and service levels listed in Addendum 1.

Zones - Withdrew their bid, did not quote all serial numbers listed in Addendum 1