



Purchasing Department  
530 Water Street  
Oakland, CA 94607

January 9, 2024

## ADDENDUM No. 1

### Bid No. 23-24/10 – Lenovo Business Laptop, Accessories, and Services

This Addendum modifies the original Bid documents for the above referenced Bid. Acknowledge receipt of this addendum in the space provided on Bid Form (Attachment 2). Failure to do so may disqualify your bid.

**The following questions were submitted by the deadline and are answered in this addendum.**

1. **Question:** Would the Port of Oakland accept an equivalent HP alternative on your bid for Lenovo laptops?

*Answer: "The Port has standardized on specific Laptops, Accessories, and Services and will not accept comparable products". This is stated on page 1 of Enclosure A, Product Specification/Scope of Work*

2. **Question:** The devices in this bid are Configure to Order. We would like to submit a quote, but can we receive the Contract with the configuration details?

*Answer: Manufacturer Part Number and Description/Product Detail are listed on page 1 and 2 of Enclosure A, Product Specification/Scope of Work.*

3. **Question:** Will the Port modify the IFB to allow bidders to submit proposed exceptions/redlines to the ITB, contract terms and conditions and standard purchase order terms and conditions and enter into negotiations with the apparent successful bidder prior to award?

(Reference: Attachment 1, Instructions to Bidders, 18. Execution of Contract, 19. Form of Contract, 20. Standard Purchase Order Terms and Conditions Attachment 2, Bid Form)

*Answer: The Port will review exceptions/redlines if noted in the Bid package. However, changes are discouraged.*

4. **Question:** Will the Port modify the IFB to allow bidders to no bid a particular line item?

*Answer: No, the Port will not accept a partial Bid.*

5. **Question:** Will the Port modify the IFB to allow for awards by line item?

*Answer: No, the Port will not award by line item.*

6. **Question:** Will the Port modify the IFB to allow for dynamic marketplace-based pricing instead of firm fixed pricing to demonstrate their value and compete for the Port's business?

*Answer: No, the Port will not modify the IFB for dynamic marketplace-based pricing.*

7. **Question:** The requirements in the IFB requiring bidders to confirm they have sourced all products from the manufacturer, or an Authorized Channel will hinder competition and may result in higher bid prices for the Port. Will the Port modify the IFB to remove the requirement for bidders to source all products from the manufacturer or through an Authorized Channel?

*Answer: No, the Port will not modify the IFB to remove the requirement for bidders to source all products from the manufacturer or through an Authorized Channel.*

**There are no other questions to Bid No. 23-24/10.**