



FOOD/BEVERAGE CONCESSION CONSULTING SERVICE – REQUEST FOR PROPOSAL

ADDENDUM #1

April 7, 2017

- The following questions have been asked:

QUESTION	PORT'S ANSWER/RESPONSE
<p>In the Submittal Format section on Page 5 of 11, you request that we identify the "...names and titles of key management personnel..." Are you referring to the names and titles of key <i>corporate</i> management personnel, or those of key <i>project</i> management personnel?</p>	<p>The Port is requesting Respondent to identify the staff who will be directly responding to, and working on, the project. We are not interested in corporate management.</p>
<p>Is registration required for the April 11th Pre-Proposal Tour of F&B Opportunities Locations? Please let me know & if yes how to register.</p>	<p>No registration is required for the Optional Pre-Proposal Tour of Food/Beverage Opportunities Locations. <i>However, participants need to be vetted through the Port's Aviation Security Department. As soon as possible, please email an image of your state driver's license or other government issued ID so that vetting will be completed in advance of the tour. Email to:</i></p> <p style="text-align: center;"><i>bmark@portoakland.com</i></p>
<p>According to Section 8 of Part V (Submission Requirements), a responding firm is supposed to return all forms marked with "Yes" in the "Must Be Returned with the Proposal" column of the Attachments list. One of the documents marked "Yes" is the Standard Professional Services Agreement. While we understand that, it must be reviewed and commented upon, do you really want us to just return a copy of what you sent</p>	<p>The Port does not expect a Respondent to return a blank Professional Services Agreement.</p> <p>However, Respondents must acknowledge that – if selected – it will execute a Professional Services Agreement consistent with the standard form and incorporating terms and conditions consistent with Respondent's Proposal. Any required edits should either be (i) marked on the standard form and</p>



us, or are we supposed to process an agreement for which we have not selected and not discussed fees?	returned as part of Respondent's Proposal, or (ii) detailed in the narrative section of the Respondent's Proposal.
---	--

2. REMINDER: Optional Pre-Proposal Tour of Food/Beverage Opportunities Locations

April 11, 2017 from 2:00 p.m. – 5:00 p.m.
Oakland International Airport
Shepard Glenn Conference Rooms A/B
1 Airport Drive, Oakland, CA 94621

