



# PORT OF OAKLAND

## Detail Bid Tabulation

### Bid Tabulation

Bid No. 20-21/02 - Adobe Software and Services

Bid Due Date: July 30, 2020 until 2:00 p.m.

#### Bid Specifications:

#### Bidder Information:

Item	SKU Description	Description	QTY	Acumen	Comp. Intelligence	Insight Public Sect.	Kambrian Corp.	MRC Smart Tech	NextRow Inc	Saitech Inc.	Taborda Solutions	TIG	vCloud Tech	Zones LLC
1	65283024	DCE Adobe Sign for Enterprise TRNS	3500	\$ 12,418.88	\$ 10,045.00	\$ 10,430.00	\$ 10,185.00	\$ 1,505,000.00	\$ 10,174.50	\$ 10,325.00	\$ 10,255.00	\$ 10,500.00	\$ 9,695.00	\$ 10,029.86
2	65290894	Acrobat Pro DC	35	\$ 5,961.06	\$ 4,821.25	\$ 5,011.30	\$ 4,883.90	\$ 6,125.00	\$ 4,883.76	\$ 4,865.00	\$ 4,926.95	\$ 5,040.00	\$ 4,653.25	\$ 4,814.33
3	62590891	Acrobat Standard DC	450	\$ 67,230.00	\$ 54,378.00	\$ 56,520.00	\$ 55,080.00	\$ 69,750.00	\$ 55,080.00	\$ 54,900.00	\$ 55,566.00	\$ 56,844.00	\$ 52,479.00	\$ 54,297.00
<b>Coverage Term</b>			<b>Year</b>											
Base Year:	August 26, 2020 to August 25, 2021	1	\$ 85,609.94	\$ 69,244.25	\$ 71,961.30	\$ 70,148.90	\$ 1,580,875.00	\$ 70,138.26	\$ 70,090.00	\$ 70,747.95	\$ 72,384.00	\$ 72,384.00	\$ 66,827.25	\$ 69,141.19
Year One Option:	August 26, 2021 to August 25, 2022	2	\$ 85,609.94	\$ 69,244.25	\$ 71,961.00	\$ 70,148.00	\$ 1,580,875.00	\$ 70,138.26	\$ 70,090.00	\$ 70,747.95	\$ 72,384.00	\$ 72,384.00	\$ 66,369.00	\$ 69,141.20
Year Two Option:	August 26, 2022 to August 25, 2023	3	\$ 85,609.94	\$ 69,244.25	\$ 71,961.00	\$ 70,148.00	\$ 1,580,875.00	\$ 70,482.06	\$ 70,090.00	\$ 70,747.95	\$ 72,384.00	\$ 72,384.00	\$ 69,369.00	\$ 69,141.20
<b>Subtotal</b>			\$ 256,829.82	\$ 207,732.75	\$ 215,883.30	\$ 210,444.90	\$ 4,742,625.00	\$ 210,758.58	\$ 210,270.00	\$ 212,243.85	\$ 217,152.00	\$ 202,565.25	\$ 207,423.59	
<b>Other Charges or Fees</b>			\$ -	\$ -	\$ 272.44	\$ -	\$ 21,055.32	\$ -	\$ -	\$ -	\$ 819.72	\$ -	\$ -	
<b>(Calculation Confirmation - Enclosure B) - Total Detail Bid Price</b>			\$ 256,829.82	\$ 207,732.75	\$ 216,155.74	\$ 210,444.90	\$ 4,763,680.32	\$ 210,758.58	\$ 210,270.00	\$ 212,243.85	\$ 217,971.72	\$ 202,565.25	\$ 207,423.59	
<b>(Unevaluated - Attachment 2) - Total Bid Price</b>			\$ 256,829.81	\$ 207,732.75	\$ 216,156.34	\$ 210,712.21	\$ 4,763,680.32	\$ 210,758.58	\$ 210,270.00	\$ 212,243.85	\$ 72,657.24	\$ 205,565.25	\$ 207,423.60	
<b>(EVALUATED) - Total Bid Price</b>			\$ 256,829.82	\$ 207,732.75	\$ 216,155.74	\$ 210,444.90	\$ 4,763,680.32	\$ 210,758.58	\$ 210,270.00	\$ 212,243.85	\$ 217,971.72	\$ 202,565.25	\$ 207,423.59	

**EVALUATED LOWEST BIDDER: vCloud Tech Inc.**

Notes:

\* Vendor: Kambrian Corporation - Submitted Detail Bid Form calculation different from Total Bid Price

\* Vendor: TIG (Technology Integration Group) - Submitted Detail Bid Form calculation different from Total Bid Price