



**PORT OF OAKLAND
SEAPORT**

OCTOBER 2020

MARITIME e-NEWS



Port has best September ever for import volume

The Port of Oakland experienced its best September ever for import cargo volume. The Port said it lifted 93,916 twenty-foot (TEU) full import containers last month beating the previous record of 84,901 TEUs. The Port also said that containerized import volume jumped 10.6 percent in September compared to 2019 totals. Exports were also up 5 percent compared to September 2019. Total TEUs for September were 225,809, up 9.3 percent compared to September 2019 when TEUs were 206,539.

The Port attributed the boost in imports to U.S. retailers stocking up in preparation for the traditional holiday shopping season. Consumer products combined with pandemic-related items such as personal protective supplies helped make September a record-breaking month.

“Several months into this pandemic, we are now seeing positive signs by these cargo volume totals,” said Port of Oakland Maritime Director Bryan Brandes. “As retailers make sure shelves are well-stocked, we’re waiting to see if

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Port of Oakland reports unaudited Fiscal Year 2020 results

Operating income down 37.6 percent, but reports strong liquidity

Despite a 37.6 percent drop in net income compared to the prior year, the Port of Oakland is on a sustainable path due to managed reduction in expenses. That’s what the Port’s governing Board heard in a presentation on Fiscal Year 2020 unaudited financial performance. The Port reported \$41 million in operating income for the fiscal year ended June 30, 2020. That was down from \$66 million in FY 2019. The Port attributed the decline to the economic impact of a global coronavirus pandemic.

“The Port’s overall financial position remained solid and resilient with strong liquidity and debt service coverage ratios at June 30,” Oakland Port Commissioners were told.

Revenue declined 5.3 percent in FY 2020 to \$376 million, the Port said. A 70-to-90 percent drop in Oakland International Airport passenger traffic beginning in March contributed to much of the revenue decrease. Cargo volume at the Port of Oakland fell 6.8 percent.

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OAK and CityHealth Hawaii-certified as Trusted Testing and Travel Partners

New curbside testing at Oakland International Airport

As the State of Hawaii's "Safe Travels Multi-Tier Program" began on Oct. 15, 2020, Oakland International Airport (OAK) and CityHealth Urgent Care announced the opening of a second on-airport COVID testing facility located in front of the main passenger terminal complex of the airport.

OAK is the first airport to be certified by the State of Hawaii as a certified Trusted Testing and Travel Partner.

OAK partner CityHealth Urgent Care is also certified by the State of Hawaii as a Trusted Testing and Travel Partner.

CityHealth has been conducting COVID testing on-airport at OAK's North Field on Earhart Road since Oct. 6. The testing site operates from 9 a.m. to 5 p.m. daily. Express service is available for credentialed Oakland-based Airport employees. Testing is also available to the public. There is no out-of-pocket cost to those being tested. Appointments are required and can be made at CityHealth's website at <https://bayareacovid19testing.com>.

A second facility, specializing on those participating in **Hawaii's Safe Travels Multi-Tier Program** as well as OAK-based currently credentialed employees, opened October 16. It is conveniently located in front of the main terminal complex between Terminal 1 and Terminal 2 along the second curb in the Ground Transportation plaza. Appointments in advance are strongly recommended and are available through December at CityHealth's website. "Walk-ins" will be accepted secondary to those with an appointment. There is no out-of-pocket cost for the test.

Hawaii's pre-travel testing program requires passengers five and older to take a Nucleic Acid Amplification Test (NAAT) from a Clinical Laboratory Improvement Amendments (CLIA) certified laboratory within 72 hours from the final leg of departure and produce a negative result in order to avoid the state's 14-day mandatory quarantine. A trained professional must observe all tests. Only test results from trusted testing partners approved by the Hawaii State Department of Health will be accepted.

The Pre-Travel program uses **Hawaii's Safe Travels** digital system. There are clear and easy-to-follow instructions for those planning a journey to the Hawaii Islands. Participation requires advance registration, the upload of a negative test result from a trusted testing partner and, if acceptable to Hawaii officials, receipt of a unique QR code allowing pre-authorized entry upon arrival in Hawaii with no quarantine requirement. Travelers are responsible to know all of the details of the program. Without strict adherence to the instructions and related protocols, travelers could face a 14-day mandatory quarantine beginning at their time of arrival in Hawaii. Passengers must read and understand the full details of the Hawaii Department of Health's Safe Travels program. The full details of the program along with answers to Frequently Asked Questions (FAQ's) can be found at: <https://hawaiicovid19.com/travel/#travel-FAQs>

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Volume, from page 1

consumers begin shopping early this holiday season."

The Port said it's seeing retailers hedging against another possible COVID wave this winter. Retailers appear to be building up their stocks as they continue to see the spread of more factory closures and lockdowns.

Compared to last year, this year's first nine months show full imports up 0.4 percent and full exports down 0.2 percent.

Port of Oakland names Acting Communications Director

Eighteen-year vet Robert Bernardo to manage PR staff



*Robert Bernardo
Acting Communications
Director*

The Port of Oakland named Robert Bernardo its Acting Communications Director beginning Nov. 10. Mr. Bernardo, the Port's Media/Public Relations Manager, replaces Communications Director Mike Zampa who retires next month.

Mr. Bernardo will manage a three-person staff responsible for internal, external and executive communications, the Port said. He is an 18-year veteran who joined the Port as a community relations officer. He formerly worked in hi-tech public relations.

"We're fortunate to have someone who knows the Port well and has the requisite skills to direct our communications," said Port of Oakland Executive Director Danny Wan. "Robert will be involved in everything from community engagement to our financial recovery from the coronavirus pandemic."

Mr. Zampa retires after six years at the Port and 47 years in communications management.



Stay healthy: wear a mask, wash your hands and keep your distance.

Useful links:

- **CA Industry guidance**
<https://covid19.ca.gov/industry-guidance/#top>
- **CA Counties information**
<https://covid19.ca.gov/roadmap-counties/>
- **CA COVID-19 testing**
<https://covid19.ca.gov/testing-and-treatment/#top>

Industry resource links:

- | | |
|--|--|
| Oakland Portal | Shore Power & Vessel Commissioning |
| Oakland Seaport Map | Trucker Resources |
| Ocean Carrier Services | TWIC |
| Shipping Forms & Permits | Maritime Service Directory |

Travel Partner, from page 2

Important note: At the time this article was written, Hawaii County, encompassing Hawaii Island with Kailua-Kona and Hilo as major airports, is not participating in the Pre-Test program and arriving passengers are required to comply with the 14-day quarantine.

OAK advises Hawaii passengers to do all possible in their own interest to be tested 2-3 days before their scheduled departure.

COVID testing appointments are available for ILWU and other waterfront workers at the North Field site at Oakland International Airport (OAK). Appointments can be made here: <https://bayareacovid19testing.com>.



Results, from page 1

Aviation revenue dropped 10.3 percent last year, the Port said. Maritime revenue rose 1 percent. Commercial Real Estate revenue was off 7.8 percent.

The Port said that coronavirus impacts hit during the last three months of the fiscal year. A strong first eight months lessened the impact. The Port warned of further pressure in FY 2021 with a full year of expected pandemic-related economic reversals worldwide.

The Port said its FY 2020 unaudited financial performance was in line with internal projections. The Port said it cushioned the blow of a reeling global economy by reducing budgeted expenses nearly \$40 million. The Port said cost-control efforts should ensure that it remains financially resilient and prepared for uncertainties in FY 2021.



East Bay EDA Legacy Award 2020 goes to the Port of Oakland

Innovation Awards recognize Port as major economic catalyst

The East Bay Economic Development Alliance (East Bay EDA) honored the Port of Oakland at its 2020 Innovation Awards event this month for the Port's significant contributions as a long-standing generator of jobs and economic vitality in the region. The Legacy Award was presented at the 8th Annual Innovation Awards during a virtual celebration.

"We are recognizing the Port of Oakland as a catalyst for the East Bay economy," said East Bay EDA Executive Director Stephen Baiter. "The COVID-19 pandemic has only underscored the importance of this critical asset to our region, our state and our world," added Executive Director Baiter.

The Port joins the ranks of other iconic East Bay entities including the East Bay Regional Park District, Lawrence Livermore National Laboratory, Kaiser Permanente, and UC Berkeley as Legacy Award recipients.

"We're proud to receive this prestigious honor from the East Bay EDA," said Port of Oakland Executive Director Danny Wan. "The credit goes to our dedicated Port Commissioners,

senior managers and staff who have consistently supported projects that benefit our East Bay community with positive economic impacts." Mr. Wan added that Port leaders and staff are focusing on business recovery even in this challenging time.

A study conducted prior to the pandemic, shows that the Port of Oakland and its partners support

more than 84,000 jobs in the region and generate \$117.6 billion annually in economic impact.

The Innovation Awards event included a two-minute video presentation "Port of Oakland 1927 to 2020". The video highlights historic milestones and major projects past and present that contribute to the Port's reputation as an economic engine.

