



PORT OF OAKLAND

Bid Tabulation

Bid Number and Name: 16-17/22 Meraki Access Points and Switches

Bid Due Date and Time: June 23, 2017 until 2:00 p.m. Pacific Time

Item	Description	QTY	AEKO Consulting		Axus Technology		Drangontech LLC		En Pointe Technologies	
			Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Meraki MR53 Cloud Managed AC2500 Simultaneous Dual-Band Wifi PoE Access Point with 5 Year License (2500Mbps AC)	60	\$1,482.81	\$88,968.60	\$1,444.13	\$86,647.80	\$1,520.51	\$90,830.60	\$1,255.64	\$75,338.40
2	Meraki MS350-48FP 48-Port Cloud Managed POE+ Stackable Gigabit Switch w/ 4x 10GbE SFP+ Ports with 5 year License (720W)	6	\$9,446.10	\$56,676.60	\$9,252.70	\$55,516.20	\$6,895.89	\$40,175.34	\$7,998.96	\$47,993.76
3	Meraki MA-PWR-1025WAC Power Supplies	10	\$1,000.50	\$10,005.00	\$974.40	\$9,744.00	\$897.74	\$8,977.40	\$847.22	\$8,472.20
4	Meraki MS350-24X Cloud Managed High Capacity Switch and LIC-MS350-24X-5YR	4	\$5,065.75	\$20,263.00	\$4,579.68	\$18,318.72	\$4,122.69	\$16,530.76	Did not bid	Did not bid
5	Meraki MA-CBL-40G-1M; 1 meter cable	2	\$138.00	\$276.00	\$99.99	\$199.98	\$123.83	\$247.66	\$58.43	\$116.86
Sub-Total				\$176,189.20		\$170,426.70		\$145,761.76		\$131,921.22
Sales Tax (Applicable Alameda County Sales Tax @ 9.25%)				\$16,297.50		\$15,764.47		\$13,482.98		\$11,114.23
Shipping and Handling (Ground) (if applicable)				\$0.00		\$0.00		\$0.00		\$0.00
Total Bid Price (equating to the Total Bid Price value on Attachment 2)				\$192,486.70		\$186,191.17		\$159,244.74		\$143,035.45

Note: The Port of Oakland is not tax exempt and is required to pay taxes. Bidders that didn't provide any tax calculation due to out of state business, the Port will self-assess taxes and will report it directly to the Port.

Summary:

11 Bids received

Drangontech - Withdrew Their bid - Incorrectly priced Items 2 & 4

En Pointe - Bid Rejected - Failure to submit pricing for item 4 on Detail Bid form - Addendum 3. Bid did not price correct quantities on Items 2, 3, & 5 on the Detail Bid form - Addendum 3

NetXperts - Bid Rejected - Failure to acknowledge Addendum 1, 2, 3, & 4 - Failure to submit Detail Bid Form - Addendum 3 (Addendum 3 changed bid items 4 & 5 and quantities for items 2, 3, 4, & 5)

GigaKom		Howard Tech		Looking Point		NetXperts		Sirius		Southern Computer		Zones	
Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
\$1,249.53	\$74,971.80	\$1,239.00	\$74,340.00	\$1,246.42	\$74,785.20	\$1,023.65	\$61,419.00	\$1,267.91	\$76,074.60	\$1,293.23	\$77,593.80	\$1,261.38	\$75,682.80
\$7,960.05	\$47,760.30	\$8,254.00	\$49,524.00	\$7,940.20	\$47,641.20	\$5,539.99	\$33,239.94	\$8,077.10	\$48,462.60	\$8,192.13	\$49,152.78	\$8,035.48	\$48,212.88
\$843.10	\$8,431.00	\$4,482.00	\$44,820.00	\$841.00	\$8,410.00	\$60.25	\$602.50	\$855.50	\$8,555.00	\$871.00	\$8,710.00	\$851.09	\$8,510.90
\$5,142.93	\$20,571.72	\$67.00	\$268.00	\$5,130.10	\$20,520.40	\$873.63	\$3,494.52	\$5,218.55	\$20,874.20	\$5,305.95	\$21,223.80	\$5,191.67	\$20,766.68
\$116.29	\$232.58	Did not bid	Did not bid	\$116.00	\$232.00	Did not bid	Did not bid	\$118.00	\$236.00	\$121.19	\$242.38	\$117.39	\$234.78
	\$151,967.40		\$168,952.00		\$151,588.80		\$98,755.96		\$154,202.40		\$156,922.76		\$153,408.04
	\$11,651.23		\$15,628.06		\$11,622.20		\$8,703.29		\$14,263.72		\$14,515.36		\$14,190.24
	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
	\$163,618.63		\$184,580.06		\$163,211.00		\$107,459.25		\$168,466.12		\$171,438.12		\$167,598.28

the Department of Equalization.