

PORT OF OAKLAND
QUESTIONS and ANSWERS
Request for Proposals
Middle Harbor Shoreline Park Security Services
August 10, 2010

Please note that the new date for submitting your proposal is September 2, 2010.

The Port of Oakland has received the following questions requiring clarification:

Question A: Are there specs for the current camera system at the park?

Response: There is a single fixed camera with a pan, tilt and zoom (PTZ) mounted on the trailer at this time. Port staff completed the wiring and installation of the existing cameras. To prepare for this part of your proposal, please note the following information:

There are standard 120 volts on dedicated circuits at the trailer and the tower for wiring and connecting cameras and monitoring equipment.

Cameras within your proposals are to be placed but are not limited to the Tower and Trailer/entrance area of the Park. Port staff will conduct all wiring and installation of equipment.

Camera Criteria

- Ocean environment resistant
- Day & Night vision
- Roving Camera to span around the area it is placed.
- Individual choice of lens: tele/wide-angle, day/night, 180 or 360° panorama function

Maximum Image Resolution: Color: 2048 x 1536 (3 Mega), Black/White: 1280 x 960 (Mega); Dual Image: 2560 x 960 (2.5 Mega), no QXGA

(Also see Addendum 1, Section 3, Scope of Services language)

Question B: Please clarify Port request for 2 armed guards at night and 1 unarmed daytime guard?

Response: Port seeks guard coverage as follows:

6:00 a.m. – 10:00 p.m.: Dayshift = 1 unarmed guard
10:00 p.m. – 6:00 a.m.: Nightshift = 2 armed guards

Question C: In regards to the provision of light duty vehicles, can proposer offer a different vehicle to accommodate the weather and improve working conditions?

Response: Yes

Question D: What park rules are MHSP subject to, please clarify?

Response: When East Bay Regional Park District (EBRPD) contract term expires on December 31, 2010, the Park is subject to City of Oakland's Park Ordinances. These ordinances can be downloaded from the City of Oakland's Park and Recreation City Ordinances. www.cityofoakland.com or google search Oakland, California, Code of Ordinances >> Title 12 - Streets, Sidewalks and Public Places >> Chapter 12.64 – Park and Recreation Area Use Regulations. Please note that Oakland Police Department (OPD) has jurisdiction for all law enforcement in the City of Oakland. Awardee will need to contact OPD and let them know they are the new security firm for Middle Harbor Shoreline Park. It will be the responsibility of the awardee to manage that working relationship.

Question E: Can the Contractor use the existing trailer to implement the surveillance equipment?

Response: Yes, the existing trailer at the entrance of the park is available to house the security guards and the surveillance monitor equipment.

Question F: Can electrical power be provided to Point Arnold for camera equipment setup?

Response: No, we have learned that bringing electrical power to this area is not cost effective. Proposers are encouraged to propose alternative sites within the park to setup surveillance cameras.

Question G: Will there be a transition period for the contractor to work with existing security?

Response: The commencement date of December 15, 2010, allows for a transition period for contractor to setup and ask questions of existing security contractor.

Question H: What about fishing enforcement out at the park?

Response: Fishing enforcement shall be managed/regulated by California Department of Fish and Game.

Question I: Do companies have to be in the Port's certified business database even if we are already certified with the City of Oakland's database?

Response: The Port does not recognize certification with the City of Oakland for Non Discrimination and Small/Local Business Utilization Policy (NDSLBU) preference point calculations. To obtain preference points, companies must be Port certified at least 2 days before responding to proposal. Go to port website www.portofoakland.com and click on "Doing Business". Then click on option for "Certification" and download application. There is contact information on the application if you have questions.

Question J: Do companies applying for RFP need to be a small business or local business?

Response: No. However, in order to obtain preference points, companies must be Port certified as a small business or a local business.

Question K: Can contractors obtain information on the existing contract with East Bay Regional Park District?

Response: Yes, it is public information. Contact Port's Board Secretary, John Betterton and make a formal request for contract information for Middle Harbor Shoreline Park with East Bay Regional Park District.

Question L: Will you allow exceptions to the RFP?

Response: Yes. The Port will accept exceptions to the RFP. However, too many exceptions may result in your proposal being determined to be non responsive.