



J. Christopher Lytle
Executive Director

August 20, 2013

To the Truck Drivers at the Port of Oakland:

I am writing to you in response to your letter sent last week to Oakland Mayor Jean Quan concerning operations at the Port of Oakland. Although I am new to the Port of Oakland, I firmly believe that our mutual future success rests with our ability to jointly talk about and resolve problems in a constructive manner as professionals. Communication and understanding between many of the key stakeholders needs to improve. In particular, we need to have a much better way to understand concerns and issues from the driver community in Oakland.

For all of us to succeed, we must find common ground and shared understanding of the issues that you surfaced in your letter. Only then will we be able to present high levels of service to our mutual customers. To that end I commit that I will act immediately to put together a group, chaired by the Port, and made up of terminal operators and others that we deem to be essential to solve problems proactively.

Mutual respect is an essential ingredient to our success. I will work with terminal operators and trucking community to ensure that each person is treated with respect.

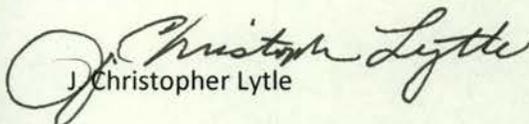
Reasonable truck turn times are a critical part of our success, too. The Port will work with terminal operators to ensure that the times are the best. This can be a main focus point of our group that I referenced above. A successful Port must have world-class turn-times. This helps us get more cargo and helps us retain the cargo that we have.

I will immediately reach out to the California Air Resources Board and ask for flexibility with the deadline that would ban trucks without 2007 EPA compliant engines at the end of this year.

Also, I will ask each motor carrier to review their compensation policies and as appropriate propose alternatives.

Taken together I believe that these steps will lead to a better, more effective and efficient Port and I am eager to start immediately, but the disruptions to the work must end and we must get back to work and focus on making this a better Port that will attract a great deal of new business as a premier service provider.

Sincerely,



J. Christopher Lytle

Executive Director